

# FUTURE READY SMART HOSPITAL

OPTIMIZING THE CARE PATHWAY  
FOR BETTER OUTCOMES



# ALE INTERNATIONAL - ALCATEL-LUCENT ENTERPRISE

## A CONTINUOUS TRANSFORMATION JOURNEY

The company is growing, and takes the name of *Télic*

1927



h

The CGE acquires *Télic*

1965

*CIT-Alcatel-Thomson* merger

1985

ALCATEL

*Alcatel* acquires American companies *Xylan*

1999

*Alcatel-Lucent Enterprise*



Alcatel-Lucent Enterprise



1919

The invention of *Le Téléphone Privé* by Aaron Weil

1946

The CIT (*Compagnie Industrielle de Téléphone*) is created within the CGE

1970

Alcatel is created by fusion of CIT and ENTE

1991

The CGE will have the name *Alcatel Alstom*

2006

Alcatel and Lucent Technologies announce merger to become *Alcatel-Lucent*

2019



YEAR ANNIVERSARY

More than 100 years of innovations



# ALE WORLDWIDE PRESENCE

In over 50 Countries

Today, Alcatel-Lucent Enterprise is a global leader in various markets, providing solutions which make everything connect by delivering technology that works



## TECHNOLOGY LEADER

With technological breakthroughs, such as

OmniAccess®  
STELLAR  
— LBS —



## FOCUS VERTICAL MARKETS

Leading technology application across various markets such as

- Education
- Transportation
- Health Care
- Hospitality
- Government

500+  
employees

15K+  
customers

150+  
resellers

ALE R&D Center  
Bangalore (Network)



ALE R&D Center  
Chennai  
(Communication)



ALE Global Welcome  
Center (TAC) Chennai

## ALE INDIA PRESENCE

Alcatel Lucent Enterprise presence in India is over 25+ years and with customer base of 10000+ customer from SMB to MLE in various verticals.

## Alcatel Lucent Enterprise in INDIA

- Alcatel Lucent Enterprise Selects **INDIA** as High Growth Region in 2022
- Qualify Under Class 2 of **MII**
- India Contributes to **ALE R&D** for Network and Communication products
- Smart **LAB focus** on key vertical solution in Bangalore
- ALE Global Welcome Center (**TAC**) is based in Chennai
- 70% of running **Metro Rail** trust and use ALE technology

# #WhereEverythingConnects



**Trusted  
connections  
matter**

People Objects Processes

# Technology Making Impact Today



AI NOW



Cloud Computing



Security a MUST



Business Innovation

# Digital Age



Communication

Networking

# Digital Age Networking



## Autonomous Networks

**Automate mission-critical network operations**

- ✓ Network Automation
- ✓ AI-Powered Operations
- ✓ Quality of experience



## IoT

**Secure and scale up digitalization**

- ✓ Cybersecurity with **zero-trust network access**
- ✓ IoT Connectivity and asset management
- ✓ IT/OT convergence



## Business Innovation

**Accelerate transformation**

- ✓ Data-driven processes
- ✓ Connect data to customer experience
- ✓ Agile innovation purchasing

# Digital Age Communication



## Employee Experience

### Hybrid Workplace

- ✓ Work from anywhere
- ✓ flexible and dynamic
- ✓ empower employees



## Customer Experience

### Empowered Relations

- ✓ Maintain authentic people-to-people interactions
- ✓ improve first-contact resolution and agent efficiency
- ✓ boost engagement across the entire workforce



## IT Operations

### Automate and Innovate

- ✓ simplify and automate IT processes
- ✓ ensure the security of critical communications
- ✓ optimise budget with flexible business models

# WE FOCUS ON CUSTOMISED VERTICAL SOLUTIONS



Government

- Government institutions
- Smart cities
- Smart buildings
- Defense



Education

- Higher education
- Primary & secondary
- Corporate training



Healthcare

- Hospitals
- Nursing home
- Pharma & life sciences



Transportation

- Railways
- Air Transport International (ATI)
- Intelligent Transportation Systems
- Ports & logistics



Energy & Utilities

- Upstream
- Midstream
- Downstream
- Utilities



Hospitality

- Smart hotels & resorts
- Cruise ships
- Stadium
- Museums
- Theme parks

# ALCATEL-LUCENT ENTERPRISE SOLUTIONS CONNECT MILLIONS OF CUSTOMERS !!

AAI, Surat  
BELTRON  
HAL, Bangalore  
DRDO, MTRDC  
Global Skill park, bhop  
NEPAL CM's Office  
Puri Jagannath temple  
Jharkhand High Court  
Indian Immunologi  
Indira ghandhi bhawan

Government

BMRCL  
Pune Metro  
Mega Metro  
AAI, Delhi  
NHRSL, Bullet train  
GMR  
GMR airport, Hyderabad

Transport

Prestige Mulberry, Bangalore  
Prestige Marriot, Kochi  
MEMENTOS  
Timber Trail Resort  
RAMADA  
AMRITSAR  
Soneva  
Maldives Hotel Soneva Group

Hospitality

IIM Vishakapatnam  
Raman Research Institute, Bangalore  
IHS  
International Institute of Health Sciences - Sri Lanka  
Sri Balaji Action Medical Institute  
Healing with a human touch

Education

Action Cancer Hospital, New Delhi  
Fortis Hospital, Greater Noida  
Mankind  
Serving Life  
ge.ms

Healthcare

Synechron, Pune  
Pinnacle Infotech  
AIS  
Asahi India Glass Ltd.  
AIS Glass, Ahmeda  
Torrent Power  
TATA POWER  
Tata Power, Mumbai  
Apollo Power

Corporates & Industries

KERALA BANK  
Kerela State Co-operative Bank, Kerela  
HDB Financial, Mumbai  
NEWS 18 NETWORK  
Libas  
WAVE One

BFSI & Others

# WHY ALCATEL-LUCENT ENTERPRISE?

1

## End-to-End Enterprise Solutions

Unified networking, communications, and cloud portfolio delivering seamless integration, simplified architecture, and reduced operational complexity.

2

## Trusted Digital Transformation Partner

End-to-end services—from consulting and design to deployment and customer success—supporting customers across their entire digital journey.

3

## Long-Term Stability & Support Commitment

Proven product longevity, lifecycle management, and roadmap continuity that safeguard customer investments.

4

## Strong Vertical Expertise

Deep experience across Government, Transportation, Education, Healthcare, and Enterprise—validated by leading industry analysts.

5

## Open Standards & Interoperability

Standards-based solutions enabling easy third-party integration, flexibility, and freedom from vendor lock-in.

6

## Secure by Design

Enterprise-grade security embedded at every layer to ensure compliance, resilience, and protection against evolving cyber threats.

7

## Sustainable by Design

Energy-efficient, eco-conscious solutions supporting customer sustainability and ESG objectives.

8

## Lowest TCO in Market

ALE has the lowest TCO in market compared to like OEM which translates better ROI for our end customer.

Alcatel·Lucent

Enterprise

